



# BURREN

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# LIFE BALANCE

## NLP FOR BUSINESS DIPLOMA Accredited by INLPTA

### Objectives

- Enhancement of confidence in YOU as a leader.
- *Harnessing* YOUR personal beliefs, releasing YOUR energy.
- Giving YOU a greater sense of purpose as a leader.
- Developing YOUR clarity in goal creation to deliver outstanding performance.
- Improving YOU and YOUR TEAM'S communication skills.

### Day 1

What makes a great business leader?

Rules of Thumb & Getting the Mind Set

EQ the difference that make the difference

How you and others communicate

How to Read People even before they know

How to Make a Connection quickly with customers and staff

Using Language to Influence customers and staff

### Day 2

Belief & Values Systems

Understanding Values & Motivation in Business

Aligning your Personal Values to harness the full power of your energies

Customers' and staff's values and how to motivate customer & staff

Empowering and Limiting Beliefs

Smashing your the Limiting Beliefs

Setting the Navigator for Success

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## Day 3

Leading Conversations and Finding Agreement  
Patterns of Persuasion and Giving Feedback that Creates Change  
Proposing ideas that get a YES!  
How to read others thinking Strategies and Utilize them to influence

Creative thinking and Problem solving strategies of the successful business people:

- For never ending personal improvement
- For handling staff/ teams
- For coaching
- For negotiating & selling
- For succeeding in difficult meeting

## Day 4

**Designing your Destiny Day** (Be, Do and Have what you want from life)

- Putting and keeping yourself in a Peak State and how to be the Master of your Emotions
- Finding your Passion, what Drives you and how to Super-Charge yourself
- Decision, Commitment and how to **Dramatically Change your Life**
- Taking Action and making a Compelling Plan that works
- Being Smart and Bullet Proofing the plan like the most successful business leaders

This is a fast fun four days for those who really want to be the best of the best and remember be careful what you ask for..... because we are going to show you how to get it.

Are you ready to step up and change your life?

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